Teach on Paathshala

Your Starter Kit: from sign-up to your first regular students

1. Welcome: How Paathshala Works for Teachers

Paathshala is a 1-on-1 online learning marketplace for students from LKG to Class 12, covering academic subjects for CBSE, ICSE and state boards, plus skills such as coding, public speaking, phonics, abacus and music. Parents choose a teacher, book a free trial, and continue with monthly classes.

What you do: teach great classes, keep your profile and availability up to date, and help parents see progress.

What Paathshala does [confirm each]:

- Brings parents to the platform and handles trial bookings
- Makes payments from parents seamless for you
- Provides classroom tools: collaborative whiteboard, class recordings and progress reports
- Handles refunds under the money-back guarantee, so you never chase payments
- Supports you with onboarding, training and a teacher community

There is real demand for good teachers: 27% of students in India were taking private coaching in 2025, rising to 30.7% in cities (NSO, Comprehensive Modular Survey: Education 2025).

2. How Much Can You Earn?

You set your own rate per class. Paathshala keeps a commission to cover finding students, payments and the classroom platform. Use the Teacher Earnings Calculator to see your own numbers. Here are three examples at ₹500 per 60-minute class with a [20%] commission and a 5% allowance for cancellations:

	Weekend part-time	Evening side income	Full-time
Classes per week	4	10	25
Students needed (2 classes each per week)	2	5	13
Hours per week incl. prep	5	12.5	31.25
Estimated net per month	₹6,582	₹16,454	₹41,135
Estimated net per year (11 months)	₹72,398	₹1,80,994	₹4,52,485

These are estimates, not guarantees. Your earnings depend on your rate, the demand for your subject, and how many students book and continue. Earnings may be taxable, so speak to a tax adviser if your income is significant.

3. Setting Your Rate

Your rate is one of the biggest levers on your earnings and your bookings. Consider:

- **Subject and grade:** senior classes (11 and 12) and in-demand subjects such as Maths and Physics usually command higher rates.
- **Your experience and results:** years of teaching, board results of past students, certifications.
- **Class format:** 1-on-1 attention is worth more than a group class; price accordingly.

A simple approach to start:

1. Check rates of similar teachers on Paathshala for your subject and grade.
2. Start at a competitive rate for your first 5 students to build reviews.
3. Review your rate every 3 months, and raise it for new students once your calendar is filling up and reviews are strong.

Avoid pricing very low to "win" students. It tends to attract less committed families and makes it harder to raise rates later.

4. Build a Profile That Gets Booked

Parents decide in seconds. Your profile should answer three questions: who you teach, what result you deliver, and why you.

Headline formula

[Subject] for [Grade/Board] | [Result or approach] | [Experience]

- Class 9 and 10 CBSE Maths | Concept-first, exam-ready | 8 years teaching
- Phonics for ages 4 to 7 | Confident readers in 12 weeks | Certified Jolly Phonics teacher
- Class 11 and 12 Physics | JEE foundation and boards | IIT alumnus, 5 years

Profile checklist

- Clear, friendly photo with good lighting and a plain background
- Headline using the formula above
- 3 to 5 lines on your teaching approach, written for parents
- Outcomes you have achieved (marks improved, students placed, exams cleared)
- Qualifications and boards you teach
- A 60 to 90 second intro video: hello, who you teach, how a class with you works, and a quick example
- Availability updated weekly, with evening and weekend slots if possible

5. Tech Setup Checklist

Item	Minimum	Recommended
Device	Laptop or desktop with webcam	Laptop plus a second screen
Internet	Stable broadband [minimum speed]	Broadband plus mobile hotspot as backup
Audio	Earphones with microphone	USB headset with noise-cancelling mic
Writing	Mouse on the Paathshala whiteboard	Pen tablet (digital writing pad)
Space	Quiet room, plain background	Front-facing light and a tidy backdrop
Unpaid**Test**	Do a test class with a friend before your first trial	Record it and watch it back

6. Your First Trial Class: A 30-Minute Plan

The trial class is where parents decide. Use a simple, structured plan:

Minutes	What to do
0 to 5	Welcome the student, introduce yourself, ask about their school, favourite subjects and what they find hard.
5 to 10	Quick diagnosis: 3 to 4 questions to find the real gap (often an earlier concept, not the current chapter).
10 to 25	Teach one small topic they struggle with, so they leave having understood something new.
25 to 30	Summary with the parent: what you noticed, what you would focus on, and a suggested plan (e.g. 2 classes a week for 8 weeks).

7. Turning Trials into Regular Students

- **Share a written plan** within 24 hours of the trial: goals, topics and frequency.

- **Show early progress:** a mini test in week 2 and week 4 that parents can see.
- **Use the progress reports** on Paathshala every month.
- **Be reliable:** start on time, and reschedule through the platform with at least 24 hours' notice.
- **Ask for a review** after the first month, once parents have seen improvement.

8. Your Weekly Routine and Growing Your Students

- **Sunday:** update availability, plan the week's classes, prepare worksheets.
- **Daily:** teach, add 2 lines of notes per student after each class.
- **Monthly:** review your earnings in the calculator, check reviews, decide whether to add a subject or adjust your rate.

Ways to grow: collect reviews, add a related subject or grade, open more evening and weekend slots, and join Paathshala webinars and teacher community sessions.

10. Policies and FAQs

Topic	Policy [confirm all]
Commission	Paathshala's commission is 35% of the class fee in a student's first 3 months with you, 25% in months 4 to 9, and 15% from month 10. You keep 65%, 75% and 85%. The longer a student stays with you, the more you keep. Your share also depends on your performance and feedback, as set out in your agreement.
Payments	Paid monthly to your bank account, within the first 5 days of the following month. Paathshala collects the fees, so you are paid on schedule even if a parent pays late.
Cancellations	**Teachers:** tell Paathshala and the student's family through the platform, and reschedule within the same month. Classes missed and not made up in the month are unpaid. For emergencies, tell Paathshala immediately. [Planned absences: the agreement says "2 weeks prior", see check 3.] Three or more unnotified absences lead to a 7-day suspension from teaching and new matches. **Students:** if a student does not join, wait 15 minutes on the class link and mark a no-show. That waiting time is paid in full.
Trial classes	for teachers. You conduct one trial class per new student match.
Conduct	Be professional, put child safety first, and keep student and family information confidential. Platform chat is filtered for contact details and payment details, and classes may be recorded, with families told.
Staying on-platform	All classes, payments and communication with Paathshala students stay on the platform, as per the teacher agreement. This protects children as well as your payments. Verified off-platform solicitation leads to delisting and loss of pending payouts, and the rule continues for 12 months after you leave.

Do I need a teaching degree? No. You do not need a B.Ed or a teaching degree. We look at your subject knowledge, how clearly you explain, and your teaching experience, which we assess in a short demo class. Some subjects have specific requirements, for example language level for French and German (B2 or above preferred). You will also complete identity verification before you start.

How soon will I get students? It depends on your subject, rate and availability. A complete profile with a video and evening slots usually helps.

Can I teach more than one subject? Yes, add each subject and grade you are confident teaching.

Who sets my schedule? You do. Parents book from the slots you make available.

Your First 7 Days Checklist

1. Day 1: Apply on Paathshala and upload your documents

2. Day 2: Write your headline and profile using Section 4
3. Day 3: Record your 60 to 90 second intro video
4. Day 4: Set your rate using the calculator and Section 3
5. Day 5: Complete the tech setup and do a test class
6. Day 6: Open at least 6 slots for next week, including evenings and weekends
7. Day 7: Prepare your trial class plan and save the parent templates

Ready to start teaching?

Apply in about 10 minutes at paathshala.app/teacher-signup. Questions? Message the Paathshala teacher team at [contact].